

# adlumin™ advantage

## PARTNER PROGRAM

Powerful partnerships start with simple, value-based, and profitable opportunities. Adlumin's Security Operations Platform and Managed Detection and Response (MDR) Services make proactive security accessible to organizations and partners of all sizes.



### PARTNERING WITH ADLUMIN

Adlumin is the premier command center for security operations built specifically for the channel. Partners can enhance their portfolios and margins with resale, integration, and professional services built around or directly into Adlumin's Security Operations Platform. Plus, you get the following benefits:

#### **Partner-Led Company**

Adlumin is 100% channel. We provide co-sell development programs, executive sponsorship, and support through the customer's journey.

#### **Multi-Tenancy View**

We built a view just for you. Our Partner Console aggregates data across all customers, so you get insights into things like network health, detections, and reporting.

#### **Flexible Approach**

Meet your customers in their security journey. Customers can manage the platform by themselves, through a partner, or with the help of Adlumin's SOC team.

### VISIBILITY AND FLEXIBILITY FOR YOU AND YOUR CUSTOMERS

Adlumin's Partner Program is built to grow with you. You'll get insights into the health of your customers, get the support of our extended team, and the opportunity to expand your accounts. We offer two different partnership models.

#### **Value Added Resellers**

Ideal for Value Added Resellers and System Integrators looking to resell and co-deliver Adlumin's Security Operations Platform and Managed Detection and Response (MDR) Services to their end-user.

#### **Managed Service Providers and Managed Security Service Providers**

Ideal for Managed Service and Managed Security Service Providers who are looking for a multi-tenant Security Operations platform to provide threat monitoring and automated response to their end customers.

Adlumin Inc. is a Security Operations Platform plus MDR Services that provides visibility to advanced cyber threats, system vulnerabilities, and sprawling IT operations.